

**PROFILE OF MR. G.SAMBASIVA RAO, MANAGING DIRECTOR,  
SRAVAN SHIPPING SERVICES PRIVATE LIMITED**

Born in agriculture family in 27 January 1960 Gannavaram village of Prakasam district. Mr. G.Sambasiva Rao, pursued Post Graduate Degree in Commerce from Andhra university in year 1981. Apart, having sports activities and also achieved NCC "C" Certificate from 23 Andhra Battalion from VRS & YRN College Charalla, Prakasam District. In addition to the above , he also have Post Graduate Marketing and Sales Management, Diploma in Export and Import Management. He worked as line in-charge in TOKO engineering Company from 1982 - 1983. From 1984 he worked for three and half years as a shipping Assistant in Gordon Woodroffe Ltd. After that he worked 13 and half years in Binny Limited (Shipping Division ) as a Branch Head. With a valuable experience of 34 years in the shipping Industry he established first generation company in the year 1998 August SRAVAN SHIPPING SERVICES PRIVATE LIMITED with a meagre capital of Rs. 5 lakhs in Visakhapatnam, which is now became renowned logistics, warehousing and other allied shipping support services provider in the city of destiny i.e. Visakhapatnam.

He established first ever container Freight Station in the private sector in Andhra Pradesh in Visakhapatnam 2004 with requisite infrastructural facilities along with emerging technologies and provide end-to-end logistics services. From the corpus of 5 lakhs to 100 crores turnover at present, he became the leader in the warehousing segment by having about 11 lakhs sq.ft and in future, he aims to be number one in the entire east coast of India. He is Active member among the Visakhapatnam Industrialists as Present President, AP Chambers of Commerce and Industry Federation (AP Chambers), President- National Association for Container Freight Station (NACFS), Past Chairman - Confederation of Indian Industry (Visakhapatnam zone) for 2013-14, Past President - Visakhapatnam Customs House Agents Association and involved with more than 15 organisations in different capacities.

**Awards & Medals**

"INDIRA SUPER ACHIEVER AWARD"; "UDYOG RATAN AWARD" ; "Global Indian Achievers Award & Gold Medal," from Indian Institute of Economic Studies, New Delhi

"TV 5 Business Leader for the year 2012" from the Chief Minister of Andhra Pradesh

"Entrepreneur of the Year - "SCM & Logistics Services" from Entrepreneur Magazine

"The Hans India SME Excellence Award 2013 for Best Performer of the Year - Service Sector (Medium),

National runner up in The Mahindra Transport Excellence Awards 2013 in the "Fleet Owner" both in Dry bulk and Exim Containers category for alternative thinking in the pursuit of outperformance held on 9 January 2014.

**'PRIDE OF INDIA AWARD" & GOLD MEDAL", National runner up in The Mahindra Transport Excellence Awards 2013 in the "Fleet Owner" both in Dry bulk and Exim Containers category for alternative thinking in the pursuit of outperformance &**

**"Skoch Achiever Award for India's Best SMEs-2014 & Skoch Order of Merit Certificate"** given by Mr. Montek Singh Ahluwalia, Deputy Chairman, Planning Commission, at India Habitat Centre, New Delhi on 22<sup>nd</sup> March 2014.

**National Award for Best CSR Practises in CII SUPPLY CHAIN AND LOGISTICS EXCELLENCE AWARDS**

**“CONTAINER FREIGHT STATION OPERATOR OF THE YEAR AWARD - VIZAG REGION”** for excellence in overall performance from Exim Times during 3<sup>rd</sup> East Coast Maritime Forum 2016.

**Times of India Newspaper selected GAME CHANGER OF ANDHRA PRADESH for the spirit of Entrepreneurship for the year 2017.**

**Best Smart Village award by the government of Andhra Pradesh under the adoption of smart village scheme.**

**Fifteen Years Achievement Award 2017 for our excellent performance in the MSME category from Hon'ble Chief Minister of Andhra Pradesh Sri. Nara Chandra Babu Naidu on 27<sup>th</sup> June 2017 in Vijayawada.**

**Member, Board of Studies in Commerce and Management Studies.. Andhra University**